

E.A.R.S. Coaching for Success Worksheet



Explore: "WHAT IS THE GAP?"

Questions to Ask	Observations	Data to Review
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•	•	•
•	•	•



ANALYZE: "WHY IS THERE A GAP?" Isolated? Pattern?

Questions	Root Cause(s)
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•	•
•	•



RESPOND: "WHAT ACTIONS ARE NEEDED?"



MAKE IT STICK: "HOW TO MAKE IT A HABIT?"

Set Direction	Leadership Style for Capability	Who is Responsible	Follow-up Date	<ul style="list-style-type: none"> Communicate Results Recognize or Repeat E.A.R.S.
<ul style="list-style-type: none"> Train Provide Feedback Support and Commitment 	•	•	•	•
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•	•	•	•	•